EXPRESSION OF INTEREST FOR OPERATIONS OF WATER TAXIS AT DIU (FROM DIU FORT TO THE FORTRESS OF PANIKOTHA)

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Issued By:

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UT ADMINISTRATION OF DAMAN & DIU DEPARTMENT OF TOURISM

Expression of Interest For Operations Of Water Taxis At Diu

A. INTRODUCTION:

The territories of Daman & Diu were merged with the Union of India on 11th August 1961 and since then there has been rapid industrial progress followed by significant improvement in social development and health indicators. The UT Administration has given special emphasis to the development of tourism in the area to boost investment, socio-economic growth and harmony. There are more than 3000 industries in Daman itself, mostly ranging in textile, plastics and cable and packaging sectors. Air service development initiatives are effective in destination development. Tourism world over cannot exist in isolation from transport and therefore it can be stated in other terms that there is a strong positive correlation between tourism and transport. The improvement or modernization of transport or deterioration of the same has direct impact tourism. The history of tourism and that of transport provides a clear understanding of this shared relationship. Transportation can be discussed without taking tourism into consideration but clearly tourism cannot thrive without travel. Transportation is an essential part of tourism industry and is principally due to the improvements of transportation that tourism has expanded. Thus, the UT Administration has taken the initiative to tie up with the major airlines of the Country to make the destinations easily accessible to the tourists.

DIU

Set off the southern tip of Saurashtra is the tiny island of Diu, just 12km long and 3km wide. Under Portuguese control for more than four hundred years, until 1961, it is now governed as a Union Territory of Daman and Diu. The island of Diu is separated from the coast by a narrow channel on the north. Of the two tiny mainland enclaves, Ghoghla, is the entry point to Diu if one arrives through Una, a town in Saurashtra. The north of the island facing Gujarat is tidal marshes and salt pans while the south coast has some fine limestone cliffs, rocky coves and nice quite sandy beaches. Portuguese removed vast quantities of limestone from its quarries to construct their fort, city walls, monument and buildings. The branching palms, popularly known as Hoka trees, introduced from Africa by the Portuguese and coconut palms swaying and whispering in the gentle intoxicating sea breeze are very much in evidence at Diu. Diu Town in the east is the island's main focus. A maze of alleys lined with distinctive Portuguese buildings form the hub of the old town, while the fort stands on the island's easternmost tip, staring defiantly out at the Gulf of Cambay. Along the northern coast, the island's main road runs past salt pans that give way to mud flats sheltering flocks of water birds, including flamingos that

stop to feed in early spring. The route skirting the south coast passes rocky cliffs and beaches, the most popular of which is Nagoa Beach, before reaching the tiny fishing village of Vanakbara in the very west of the island. The historical Portuguese monuments, the golden sand beaches, blue waters and water sports, clean environment and friendly local population make Diu a perfect gateway in all seasons. It has excellent all weather road links with Ahmedabad, Rajkot, Bhavnagar and Vadodara.

B. **Project Details:**

To ensure an effective mode of developing the tourism industry the Tourism Department, UT Administration of Daman and Diu, intends to encourage the tourist inflow to this territory and develop it into an international tourist destination and bring it on the global map.

Towards this objective, the Tourism Department, UT Administration of Dadra & Nagar Haveli, invites "EXPRESSION OF INTEREST FOR OPERATIONS OF WATER TAXIS AT DIU (FROM DIU FORT TO THE FORTRESS OF PANIKOTHA)"

The island of Diu is known for its Portuguese heritage and serene beaches. One of the Portuguese architectural marvels is the "Fortress of Panikotha" which is situated in between the Arabian Sea overlooking the Diu fort. Diu is a popular beach destination and thus, the operation of water taxis shall be a good option for transportation for Tourists to visit—the Fortress of Panikotha. In view of the same, the Department of Tourism, UT Administration of Daman & Diu intends to start operation of "Water Taxis" from Diu fort to the Fortress of Panikotha.

C. <u>EoI Application:</u>

The interested parties shall submit applications along with a brief concept along with all the required documents.

In the proposal, parties may clearly state their expectations from the UT Administration of Daman & Diu, for initiating the services mentioned above including development of Infrastructure (if any required).

Participants will be shortlisted on the basis of their experience of running water taxis, for which they have to prepare a PPT for UT Administration. Only shortlisted participants will participate in tender. However, UT Administration has the discretion to invite tender from open market also.

D. <u>Eligibility Criteria for Bidder</u>

The bidders should meet the following qualification criteria and shall submit supporting documents.

- a) The bidder can be an Individual (Proprietorship), company, partnership, trust, Association, or a society. This should be evidenced by suitable documentary proof like partnership deed, incorporation certificate etc.
- b) The bidder must have a minimum net worth of INR 5 lacs as on 31.03.2017. The same shall be certified by the Chartered Accountant.
- c) The bidder must posse water taxis duly licensed and registered by the local authorities.
- d) Bidders should have technically trained manpower and should have bulk of equipments to be utilized for the said activities.
- e) List of standard equipment's and safety gears used to be provided, these items should be as per stated in Safety norms of NIWS, Goa
- f) Bidder should have all technical/statutory clearance /permission to operate the above activities from competent authorities.

Note:

- 1) It is specially clarified here that the aforesaid criteria is the minimum eligibility criteria and additional qualification filters may be introduced at RFP stage.
- 2) UT Administration reserves the right to accept or reject any application and to annul the selection process at any time, without incurring any liability and without assigning any reason thereof.

E. The list of deliverables to be submitted as part of EoI:

1. Letter of Application (sample attached in Annexure 2)

2. Profile of the entity and relevant experience.

3. Net worth as certified by the auditor/ chartered accountant.

4. Their assessment of the project detailing:

a) Requirement of enabling infrastructure

b) Estimated capital cost

c) Estimated implementation period and phasing, if any

Interested parties will be called for a presentation by TOURISM DEPARTMENT on prior intimation.

F. Interested parties are requested to make a visit to the site. All costs and expenses involved

in the preparation and submission of the EOI in response to this invitation shall be borne by

the party.

G. After assessing the response from the parties, A detailed tender (invitation process)

will be issued to shortlisted parties on the basis of presentation given by them responding to

this Expression of Interest.

H. Submission of EOI:

Interested parties may submit their "EOI" (one original and one copy) in writing by

1300 hrs of 5th March, 2018 super scribing on the cover with "Expression Of Interest For

Operations Of Water Taxis At Diu" to:

The Deputy Director (Tourism),

Department of Tourism

Paryatan Bhawan,

Nani Daman-396210

Daman

UT Administration of Daman & Diu

Ph: 0260-225000

Annexure 2

Format for Application Letter	
(On the letter-head of the Applicant)	
Date:	
To,	
The Deputy Director (Tourism),	
Daman,	
Subject: "Expression of Interest for Operations of Water Taxis At Diu"	
Dear Sir,	
As per the released Expression of Interest, we	
are keen to apply for	(project name),
Thanking you,	
Yours sincerely,	
(Name, Signature and Company Seal)	

