

UT ADMINISTRATION OF
Dadra & Nagar Haveli,
Tourism Department, Silvassa

Expression of Interest cum pre qualification notice for Development, Operation and Maintenance of Luxurious Tented Accommodation and Adventure & Water Sports Facilities at Kauncha (Dhudani) under Private Public Partnership (PPP) Model

A. INTRODUCTION:

Small is beautiful and so is Dadra and Nagar Haveli, an area of 491 sq.km. sandwiched between the states of Maharashtra and Gujarat near the west coast forms a Union Territory of Dadra and Nagar Haveli. An erstwhile Portuguese enclave liberated in the year 1954 still has the reminiscence of the old days. The forest cover over 40 % of the total geographical area gives it a look of woodland. The sheer greenness of woods and its conditioning effect on weather instantly freshens up the minds of tourists and offers them peace. Another important aspect of the U.T. is its tribal inhabitants, who constitute 60 % of the total population. Their rich and vibrant culture can be witnessed through their folk dances, rituals and lifestyle. They make the place lively with their presence and add colour & beauty to the still landscape of the territory.

The Union Territory of Dadra and Nagar Haveli is situated on the Western coast of India between the parallels of 20⁰ – 0' and 20⁰ – 25' of latitude North and between the meridian 72⁰ – 50' and 73⁰ – 15' of longitude East. Its population is 3,43,709 (1,93,760 male and female 1,49,949) as per 2011 Census data. It comprises of two enclaves, viz (1) Dadra and (2) Nagar Haveli, having 72 villages. Silvassa the capital of this U.T. and village Amla together now constitute the Municipal Area under the Silvassa Municipal Council. The territory is surrounded by Valsad District of Gujarat on West, North and east and by Thana District of Maharashtra on south and South – East. It has hilly terrain especially towards the North – East and East where it is surrounded by ranges of Sahyadri Mountains. The terrain is intersected by the River Damanganga and its three tributaries namely Kolak, Piparia & Sakarthod. The River rises in the Ghats 64 Km.

from the Western coast and discharges itself in the Arabian Sea at the port of Daman. The Climate is moderate though hot during summer.

The nearest Railway Station is Vapi which is about 18 Kms from Silvassa. The UT is linked with National highway No.8 at a distance of approximately 12 Km. from Silvassa. The Capital city of the Union Territory, Silvassa is in close proximity with three major cities viz., Mumbai at a distance of 160 Kms towards the South; Surat at a distance of 140 Kms towards North; and Nasik at a distance of 140 Kms towards East. In Dudhani & Kauncha, we have circuit houses, on the banks of Dudhani lake.

B. Project Details:

To ensure an effective mode of developing the tourism industry by introducing Private Public Partnership, the Tourism Department, UT Administration of Dadra & Nagar Haveli, intends to encourage the tourist inflow to this tiny territory and develop it into an international tourist destination and bring it on the global map.

Towards this objective, the Tourism Department, UT Administration of Dadra & Nagar Haveli, invites "Expression of Interest" (EOI) cum prequalification notice from interested parties who intends to develop, operate and maintain Luxurious Tented Accommodation of at least 15 tents and adventure sports & water sports activities at Kauncha (Dudhani) under Private Public Partnership (PPP) Model

The developer cum operator shall run luxury tents, adventure and water sports activities adhering to safety norms as per the international standards.

The land available is approximately 2 Hectares. The site is located in the hilly area at the east end point of Madhuban Reservoir and is connected by Dudhani-Khanvel Road.

C. Eoi Application:

The interested parties shall submit applications alongwith proposed activity mix that bidder would like to suggest along with a brief concept. The list of suggested adventure sports and water sports activities is attached in Annexure 1.

In the proposal, parties may clearly state their expectations from the UT

Administration of Daman & Diu, for initiating the services mentioned above including development of Infrastructure.

Participants will be shortlisted on the basis of their experience of running tented accommodation, water & adventure sports, for which they have to prepare a PPT for UT Administration. Only shortlisted participants will participate in tender. However, UT Administration has the discretion to invite tender from open market also.

D. Eligibility Criteria for Bidder

The bidders should meet the following qualification criteria and shall submit supporting documents. Bidder shall:

(i) Have at least 3 years' experience in operating at least one Eco-Camp/Eco Resort or equivalent not less than 15 tents.

OR

(ii) Have experience of at least 3 years in running /offering hospitality services including accommodation of any kind of at least 20 rooms.

OR

(iii) Have experience in operating Adventure Sports for a minimum of three (3) years with project cost of more than Rs.50.00 Lakhs

OR

(iv) The net worth as certified by the auditor/ chartered accountant of the entity shall not be less than Rs. 10 Crore.

Documentary evidence / proof of the experience is to be furnished supported by "certificates issued by the Authority concerned".

Note: 1) It is specially clarified here that the aforesaid criteria is the minimum eligibility criteria and additional qualification filters may be introduced at RFP stage.

2) UT Administration reserves the right to accept or reject any application and to annul the selection process at any time, without incurring any liability and without assigning any reason thereof.

E. The list of deliverables to be submitted as part of EoI:

1. Letter of Application (sample attached in Annexure 2)
2. Profile of the entity and relevant experience.
3. Net worth as certified by the auditor/ chartered accountant.
4. Consortium letter, if applicable (as attached in Annexure 3), indicating the lead partner and role of each party.
5. Brief concept note detailing Activity mix proposed.
6. Their assessment of the project detailing:
 - a) Preferred PPP model
 - b) Size of the project in terms of other facilities provided, etc.
 - c) Requirement of enabling infrastructure
 - d) Estimated capital cost
 - e) Estimated implementation period and phasing, if any

Interested parties will be called for a presentation by TOURISM DEPARTMENT on prior intimation.

F. Interested parties are requested to make a visit to the site. All costs and expenses involved in the preparation and submission of the EOI in response to this invitation shall be borne by the party.

G. After assessing the response from the parties, A detailed tender (invitation process) will be issued to shortlisted parties on the basis of presentation given by them responding to this Expression of Interest.

H. Submission of EOI:

Interested parties may submit their "EOI" (one original and one copy) in writing by 1500 hrs of 22nd June, 2015, by super scribing on the cover with "**Expression of Interest cum pre qualification notice for Development, Operation and Maintenance of Luxurious Tented Accommodation and Adventure & Water Sports Facilities at Kauncha (Dhudani) under Private Public Partnership (PPP) Model**" to :

The Deputy Director (Tourism),
Dadra & Nagar Haveli, Silvassa.

Annexure 1: Activities (suggestive)

Adventure/Eco Sports	Water Sports
Bungee Jumping	Banana Boat Ride
Zorbing	Parasiling Boat
Rock Climbing	Water Zorbing
Zip Line	Still Water Kayaking
Rappeling	Surfing
Air Rifle Shooting	Inflatable Water Park
Trampoline Catapult	Ski Tube
Obstacles	Pontoon Boats

The operator/agency can suggest other feasible related activities deemed fit for the proposed water sports, adventure, eco activities, the same shall be clearly mentioned in the Concept note as part of the concept note.

Annexure 2

Format for Application Letter

(On the letter-head of the Applicant)

Date: _____

To,

The Deputy Director (Tourism) ,
Dadra & Nagar Haveli,
Silvassa

Subject: "EoI for Developing Luxury Tent Accommodation, Adventure & Water Sports)
at Kauncha - Dudhani"

Dear Sir,

As per the released Expression of Interest, we, _____ in
consortium with _____ (if any), are keen to
apply for _____ (project
name), where the lead partner shall
be _____.

Thanking you,

Yours sincerely,

(Name, Signature and Company Seal of Lead Partner)

Address of Communication

Annexure: 3 Consortium Letter

(On letter head of Lead Member)

Date:

Place:

UNDERTAKING GIVEN BY CONSORTIUM MEMBERS

I, _____, designated as the lead member of this consortium, hereby confirm that they we have formed consortium with _____ (Associate Member) for the sole purpose of participating in the Expression of Interest for _____, in case of getting qualified, to submit the bid for the Project.

The Parties of the Consortium hereto shall, if awarded the Contract for the Project, be jointly and severally liable to the Authority for giving services to the Project in accordance with the Contract.

The Parties undertake to participate as consortium and shall co-operate and contribute their respective expertise and resources.

The Parties hereto agree to pool in their financial, administrative, managerial, technical resources and expertise for successful execution of the Project, if awarded.

AUTHORISED SIGNATORY

Authorised Signatory
(Lead Member)

Authorised Signatory
(Associate Member)